



Curriculum Vitae

Dirk-Oliver Votteler
Master degree in business economics and information systems

Born in 1968
Two children

My most exciting projects in the past 8 years:

2016/18
16 months

CFO and Head of PMO IT service company

In the context of the reorganization of an IT service company the major aim was to restructure the Finance function and assure the turn-around within 12 months

- Interim CFO & set-up of a new finance team
- Re-Pricing of products and cost saving measures as basis for the successful turnaround
- Lead the PMO function & set-up of the project management processes

2015/16
7 months

Set up PMO Organization and Coaching of Critical Projects Insurance Industry

The objective was to set up a project management organization and to improve the planning and steering of the overall project portfolio (IT and organizational projects) across the company

- Implementation of key PMO processes and governance structures
- Harmonization of existing project management methods (using Prince2 principles)
- Coaching of key projects with focus on scope, stakeholder management and schedule during initialiation phase

2015
4 months

Due Diligence, major Merger & Acquisition Project Aerospace/Defense

In the context of one of the biggest German M&A deals in 2015, this project was about to support a potential buyer as an Industrial Adviser. Focus was to support the comprehensive commercial and financial due diligence.

My most exciting projects in the past 8 years:

2013/14
24 months

Program Manager “Working Capital and Cash Optimization”, Airbus Defense Division

- The objective was the identification and release of reserve working capital in the amount of 150 million euros
- Main focus: Receivables, liabilities, inventories and Advanced Payments
- Improvement of the forecasting power of the operative units
- Introduction of a uniform process for managing the FCFs (20 entities, 8 countries)

2012/13
15 months

Transformation program, Airbus Defense Division

The objective was the operational merger of three business units and the implementation of a matrix structure

- Design of the financial management concept
- Reorganization of major financial processes including reporting and planning
- Adjustment of the business warehouse processes/systems to the new structure

2009/10
15 months

Project ‘Target Profitability’, independent business unit / plant construction unit of the Airbus group

The 'Challenge' project aimed at sustainably improving the profitability of the business unit. The program was subdivided into 4 parts:

- Reduction of the structural costs (focus on all not directly value-creating functions)
- Order back-log analysis and cost savings
- Review and reevaluation of all opportunities and risks
- Market and portfolio optimization, business cases / R&D

My most exciting projects in the past 8 years:

2006/07
20 months

Reorganization of the four-nation Eurofighter program, Eurofighter GmbH

The largest Defense program in Europe (4 billion in cash/year) is implemented by four national partner companies and managed via a central management unit. The following key objectives were pursued:

- Redefinition of rolls and responsibilities with the goal of reaching a stronger centralization of decisions
- Reorganization of major management functions
- Redefinition of the controlling processes

The reorientation of organization and processes related to the following areas: engineering, production, purchase, finance, commercial, aftersales, and export.

Professional experience in permanent positions:

03/15 – today

Entrepreneur / Interim Manager

- Partner of the Taskforce – Management on Demand GmbH
- Lead of the CFO Network Munich – Executive Global Network (EGN)

01/12 – 12/14

Vice President Financial KPI Management Airbus Defense & Space

Subsequent to the merger of 3 business units:

- Development and implementation of a new KPI system
- Setup of the financial processes: planning and reporting, risk management, bid process
- Operative controlling of business lines and national entities
- Setup/operation of all IT/BW systems for Finance
- Redesign of the Airbus planning and forecasting processes, implementation of an integrated and group-wide planning system with SAP
- Coordination & operative management of all working capital and cash optimization programs of the Defense Division

05/07 – 12/11

Vice President Controlling, Accounting & Risk Management, engineering / plant construction unit of the Airbus group

Controlling:

- Responsibility for company-wide planning and reporting including management cockpit (balanced scorecard)
- Head of operative production and development controlling

Project management / project controlling:

- Cross-functional responsibility for the project management processes
- Extension & operation of the project controlling tool

Professional experience in permanent positions:

05/07 – 12/11

**Vice President Controlling, Accounting & Risk Management,
engineering / plant construction unit of the Airbus group**

CFO France; Commercial management of the French business:

- Quotation costing and successful negotiations with customers
- Recapitalization of the legal entity
- Commercial support of the contracts

Supervisory boards / committees: Controlling of shareholdings:

- Active mandate as shareholder with a leading engineering services provider
- Conduct of financial reviews with the CFOs of the shareholdings
- Initiation & monitoring of efficiency projects

Accounting / balancing (IFRS and HGB):

- Responsible for the management of all monthly and annual statements of the individual companies of the business unit
- Preparation of and cooperation in M&A processes

Risk management:

- Responsible 'Chief Risk Manager' of the group
- Analysis, evaluation & active management of the risk exposure

06/10 – 12/10

**Interim CFO,
engineering / plant construction unit of the Airbus**

- Securing profitability and the annual financial statements despite crisis scenarios
- Implementation of a cash optimization program and overfulfillment of the cash objectives
- Successful adoption of corporate planning by the group management board

Professional experience in permanent positions:

01/05 – 04/07

Vice President Restructuring: Business Process Redesign
Project manager for the reorganization of the four-nation Eurofighter program, Eurofighter GmbH

- Redefinition of rolls and responsibilities aiming at a stronger centralization of decisions
- Reorganization of major management functions
- Redefinition of the controlling processes
- Finance: Setup of the internal control system & export controlling

The reorientation of organization and processes related to the following areas: engineering, production, purchase, finance, commercial, export

01/04 – 12/04

Head of financial processes and IT, Astrium GmbH

- Implementation of an 'Accounting Shared Services Centers'
- Setup of the risk management and internal control system
- Coordination of SAP projectse

09/02 – 12/03

EADS junior executive program

- Focus: Project management in the area of cost cutting (Astrium)
- Program reporting (Airbus)

Professional experience in permanent positions:

1997 – 2002

Career with PricewaterhouseCoopers (PwC)

- Consulting services for medium-sized businesses

10/99 – 06/02

Principal Consultant & project manager in the services sector:

- Definition of best practice finance processes in the areas of controlling, project management and investment management
- Full SAP implementation of the above processes with the PS, IM, CO, FI modules
- Design and implementation of a KPI/controlling concept

07/97 – 09/99

Projects in the automotive and IT industry (software development):

- Optimization of project controlling & SAP implementation
- Distribution processes
- Procurement process & workflow implementation

Memberships:

Executives Global Network – Chair of the CFO Group Munich

Taskforce – Management on Demand AG

Dachgesellschaft Deutsches Interim Management e.V.

Risk Management Association e.V.

Forum Luft- und Raumfahrt e.V

Royal Aeronautical Society, Munich Branch

Other qualifications:

<i>Project management:</i>	Prince2 certification, trainer for the PwC-proprietary PM method 'target-oriented project management'	
<i>Languages:</i>	English	Effective proficiency
	Spanish	Fluent
	Französisch	Good knowledge
<i>Information technology:</i>	MS Office	Very good knowledge
	SAP R/3	Implementation expertise (FI, CO, PS modules)
	SAP BW	Very good knowledge

I look forward to meeting you:

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